

GI Commission

B&C Terms

Provider	Gross Commission	Net Commission	Total Payable*	Renewal
Assurant	32.5%	27.5%	30.0%	27.5%
Halifax	30.0%	25.0%	27.5%	25.0%
L&G	30.0%	25.0%	27.5%	25.0%
Paymentshield	32.5%	27.5%	30.0%	27.5%
Towergate	25.0%	25.0%	25.0%	25.0%
Abbey Santander Additions Bedroom Plus Insurance	25.0%	25.0%	25.0%	20.0%*
Abbey Santander Additions New Build	25.0%	25.0%	25.0%	15.0%
Abbey Santander Peace of Mind Home Insurance	25.0%	25.0%	25.0%	15.0%

* Only Bedroom Plus policies written on Santander Additions online system get the increased renewal commission. Policies written on the Santander Additions desktop system will receive 15% renewal commission.

Landlord B&C

Provider	Gross Commission	Net Commission	Total Payable*	Renewal
Abbey Santander Additions Landlord Insurance	20.0%	20.0%	20.0%	20.0%

ASU Terms

Provider	Gross Commission	Net Commission	Total Payable*	Renewal
Assurant	32.5%	27.5%	30.0%	27.5%
Halifax	32.5%	27.5%	30.0%	27.5%
L&G	30.0%	25.0%	27.5%	25.0%
Paymentshield	32.5%	27.5%	30.0%	27.5%
Abbey Santander Additions MPPI	27.5%	27.5%	27.5%	27.5%
Abbey Standard Paymentcare MPPI	25%	25%	25%	15%

Referral Options

Provider	Gross Commission	Net Commission	Total Payable*	Renewal
T&R Direct ²	21.0%	15.0%	18.0%	15%
Halifax	17.5%	15.0%	16.125%	15%

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Correct as at 31.8.10

* Total Payable includes annual bonus payment from Paradigm

¹ Bedroom rated terms. New Home, Sum Assured & Lettings = 25%.

² Applies to B&C. See website for other products.