

GI Commission

B&C Terms

Provider	Gross Commission	Net Commission	Total Payable*	Renewal
Assurant	32.5%	27.5%	30.0%	27.5%
Halifax	30.0%	25.0%	27.5%	25.0%
L&G	30.0%	25.0%	27.5%	25.0%
Paymentshield	32.5%	27.5%	30.0%	27.5%

ASU Terms

Provider	Gross Commission	Net Commission	Total Payable*	Renewal
Assurant	32.5%	27.5%	30.0%	27.5%
Halifax	32.5%	27.5%	30.0%	27.5%
L&G	30.0%	25.0%	27.5%	25.0%
Paymentshield	32.5%	27.5%	30.0%	27.5%

Referral Options

Provider	Gross Commission	Net Commission	Total Payable*	Renewal
T&R Direct ²	21.0%	15.0%	18.0%	15%
Halifax	17.5%	15.0%	16.125%	15%

STRICTLY FOR INTERNAL USE ONLY

Correct as at 1.2.10

* Total Payable includes annual bonus payment from Paradigm

¹ Bedroom rated terms. New Home, Sum Assured & Lettings = 25%.

² Applies to B&C. See website for other products.