



Lender	Offer Retention	Retention Proc Fee		Comments
		Gross	Net	
Accord	Yes	0.30%	0.275%	
Aldermore	Yes	0.35%	0.30%	
Barclays	Yes	0.20%	0.18%	
Bath BS	No			
BM Solutions	Yes	0.44%	0.39%	
Cambridge BS	Yes	0.20%	0.19%	
Chorley BS	No			
Coventry	Yes*	0.30%	0.27%	*for BTL 0.30% will also be paid for Resi fees, implementation date TBC.
Darlington BS	No			
Family BS	Yes	0.22%	0.20%	
Fleet Mortgages	No			
Foundation Home Loans	No			New lender to market
Halifax	Yes	0.33%	0.315%	
Harpenden BS	Yes			Refer to lender
Hinckley & Rugby BS	No			
Hodge Lifetime	Yes	0.25%	0.25%	
Ipswich BS	No			
Kensington	Yes			Refer to lender
Kent Reliance	Yes	0.25%	0.23%	
Keystone Property Finance	No			
Leeds BS	No			
Marsden BS	No			
Metro Bank	Yes	0.20%	0.18%	
Nationwide	No			On the agenda - 0.20% to be paid by Summer 2017
NatWest	No			On the agenda - expected Q3/Q4 2017
New Street	No			New lender to market
Paragon	Yes	0.25%	0.25%	
Platform	Yes	0.30%	0.27%	
Precise Mortgages	Yes	0.25%	0.23%	Only available if Precise have proactively contacted the customer
Principality BS	No			
Progressive BS	Yes	0.15%	0.14%	
Santander	Yes	0.20%	0.18%	
Scottish Widows	Yes	0.37% + £50	0.37%	
Skipton	No			Skipton has launched a 6 month mortgage retention pilot. We expect them to launch a retention fee scheme to the market in June/July and will keep you updated.
The Mortgage Lender	No			New lender to market
The Mortgage Works	No			On the agenda - 0.20% to be paid by Summer 2017
Tipton & Coseley BS	No			
Virgin Money	Yes	0.38%	0.35%	
Vida Homeloans	No			New lender to market
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